

Automotive Plant Equipment Distributor

Wayne County, Michigan

Asking Price: \$2,050,000

Seller Financing: Limited Seller Financing available

Gross Income: \$3,000,000

FF&E: \$105,000 *

Inventory: \$85,000 *

Employees: 4

* included in the asking price

Business Description

This Niche business was founded over 10 years ago and is one of only two distributors and authorized service providers for a major capital equipment manufacturer, giving this business a big competitive advantage.

The equipment is used in most automotive manufacturing plant applications, as well as many other industries. In addition to new equipment, the company sells, services and remanufactures used equipment. Advantages include continued revenue growth year after year, exclusive distributor status, minimal competition, high profit margins, no debt, and a re-locatable business. The profit of the business has grown 11% and 29% in the last two years respectively.

Non-Disclosure agreement (NDA) must be completed, signed prior to disclosure. Contact Steve Dykstra at (734) 927-6619 or email Steve@BBFBrokers.com for more details.

Facilities:

Approximately 6,000 sq ft total.

Growth/Expansion:

Sales could increase significantly more with the addition of one or two salespersons or reps. Growth potential continues to be huge as the company currently focuses on only one market segment.

Support/Training

Owner is willing to stay on and train a new owner for between one to three years.
The manufacturer also provides training.

Reason Selling: Upcoming retirement